

Graduate Certificate Sales Management

Catalog: 2025-26 Expires 8/1/2032

Name:	Updated:
Student ID:	

CERTIFICATE			
Sales Management	Inst.	Hours	Grade
BUAD 5319 Business Analytics			
MGMT 5330 Negotiations in Management			
MKTG 5317 Sales Management			
MKTG 5326 Sales Analytics			
	Req.	Have	Need
Total Hours in Certificate	12	0	12

^{*}Courses must be completed at WBU

Advisor:

^{**}Prerequisites must be met for courses that require them unless waived by consent of the School of Business